EV

# Northern Grown EVERGREENS

Seedlings Transplants

**GROWER'S GUIDE** 

Wholesale List For

#### 1960

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U. S. Department of Agriculture

# Eccles Nurseries

RIMERSBURG, PA.
CLARION COUNTY

## ECCLES NURSERIES

Growers of

### Quality Seedlings and Transplants



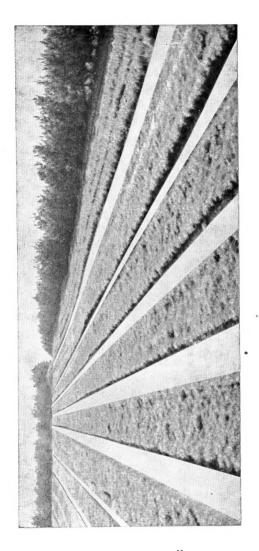
Nursery Located on Route 68, ¼ Mile North of Rimersburg

#### REFERENCE:

Dun & Bradstreet, Inc. First Seneca Bank & Trust, Rimersburg, Pa.

#### MEMBER:

Pennsylvania Nurserymen's Association
Pennsylvania Forestry Association
Pennsylvania Christmas Tree Growers' Assn.
— And Christmas Tree Growers' Associations
in New York, Ohio, West Virginia, New
Jersey, Michigan, Maine, Missouri, California,
Indiana, Illinois and Massachusetts.



Section of
ECCLES
NURSERIES
Beds of
Quality
Evergreen
Nursery Stock

#### To Our Customers And Other Friends

As many of you know, we purchased ECCLES NURSERIES from Mr. Ralph M. Eccles early last spring. We know that those of you who are acquainted with Mr. Eccles or who have dealt with him, will join us in wishing him every happiness and success in his other endeavors.

ECCLES NURSERIES began some sixteen years ago and has grown steadily ever since. We expect to continue this expansion program, but will not let our growth interfere with the personal service we want to give you. We shall remain big enough to serve you and small enough to want to. No order is too large or too small for us to handle.

This season we have a large supply of quality seedlings at unusually low prices. Don't let the prices fool you. This is fine stock, well-graded and true to size and description. Our large volume and direct-to-you sales permit these prices. Our sales extended into thirty-two states and Canada this past season and our inventory now numbers 30,000,000 seedlings. Bids on large volume orders will be gladly forwarded upon request.

We are looking forward to meeting many of you at the Pennsylvania Farm Show and Christmas Tree Growers' Meetings in other states. And, if you're in the vicinity, stop at our nurseries. We'll be glad to show you how our seedlings are grown and answer any questions we can about your own specific problems.

> Sincerely, I. A. Birocco Nova Tomasello

#### "Why not be proud of Our Nursery Stock?"

Remarks from satisfied customers who used our seedlings for establishing their plantations during the year 1959.

OHIO — In twenty years of buying and putting out pine trees, I have never had nicer trees or a better buy — They are excellent.

NEW JERSEY — I received the trees in excellent

condition and I am very pleased with them.

PENNSYLVANIA - I am very well pleased with quality of trees, best I have ever received.

WYOMING - The trees came thru in excellent shape just three days after you shipped them. We are very well pleased.

PENNSYLVANIA - I found the trees I purchased from you to be excellent stock.

#### **ECCLES** NURSERIES

### Planting Guide

Place your order now while the sizes and species are available. Give second choice on late orders.



Sheared Scotch Pine

#### Scotch Pine

Presently the most popular pine in the Eastern United States. Distinguished by its medium length needle and light green color, Scotch is a "must" for a beginner in Christmas tree growing.

#### Scotch Pine - Eccles

Fastest Growing and Straightest.

7-14" — Seedlings, 3-yr.

5-10" - Special Grade

4. 8" — Seedlings, 2.yr.

2. 4" — Seedlings, 2.yr.

#### Scotch Pine - French

Short Needle, Blue-Green Color.

5-10" — Seedlings, 3-yr. 4-7" — Seedlings, 2-yr.

2. 4" - Seedlings, 2.vr.

#### Scotch Pine - Spanish

Short Needle, Blue-Green Color.

5-10" - Seedlings, 3-yr.

4.7" — Seedlings, 2.yr. 2.4" — Seedlings, 2.yr.

#### Scotch Pine — Austrian Hills

5·10" — Seedlings, 3-yr. 4·7" — Seedlings, 2-yr.

2-4" - Seedlings, 2-yr.

#### Scotch Pine - German

5-10" — Seedlings, 3-yr. 4-7" — Seedlings, 2-yr.

2-4" - Seedlings, 2-yr.

#### Red Pine

For certain areas, Red Pine is the ideal Christmas tree. Its value as a timber tree is very good and if it doesn't move as a Christmas tree it will always pay off as marketable timber. A block of Red Pine should be considered in any plantation.



#### Available in Two Sizes

- Seedlings, 3-yr. Good quality. A limited supply.

Seedlings, 2-yr.



#### Austrian Pine

Rapidly gaining in popularity as a Christmas tree. Good color each season with long, stiff needles which make it ideal for shearing. Austrian has excellent timber possibilities and should be given great consideration in any planting schedule.

#### Available in Three Sizes

6-12" - Seedlings, 3-yr. Heavy stock, good seller.

Seedlings, 2-yr. Good regular size.

3" — Seedlings, 2-vr.

#### Douglas Fir

Douglas Fir is a slow grower but will always produce number one Christmas trees with little shearing. Planting sites with high elevations and preferably north slopes are best suited for this species. Do not plant them in frost pockets or at low elevations.



Our stock was produced from the "Colorado Blue Douglas Fir" seed origin which we consider winter

hardy, if planted on selected sites.

#### Available in Three Sizes

4- 8" — Seedlings, 3-yr. Good size. Excellent color.

2. 4" — Seedlings, 2-yr. Excellent for transplanting.

5-10" - Transplants, 2-2



#### Norway Spruce

Norway Spruce is perhaps the most popular of the spruce family for the Christmas tree grower. Its much more rapid growth than other spruces and beautiful color place it among the leaders in popular demand. A desire for rich moist soil and

little need of shearing are its chief characteristics.

#### Available in Four Sizes

8-14" - Seedlings, 4 yr. Top quality seedlings.

5. 9" — Seedlings, 3 yr. Limited supply.

2. 4" - Seedlings, 2 yr. Economical buy.

10-16" — Transplants, 2-2. Premium stock.

#### Colorado Blue Spruce

The leading ornamental tree of the spruces, an excellent Christmas tree but a very slow grower. Likes deep moist soil with little shearing necessary. Top prices can always be obtained from the Colorado Blue Spruce as Christmas tree or ornamental.



#### Available in Four Sizes this Spring

- 4. 8" Transplants, 2.2. Very good stock, limited quantity.
- 5.12" Transplants, 2.3. Top quality. 4.8" Seedlings, 3.yr. Economical size to
- select.
  2. 4" Seedlings, 2-yr. Ideal for transplanting.



#### White Spruce

White Spruce is becoming more popular as a Christmas tree although its growth is somewhat slower than Norway Spruce. No shearing is required on this specie to produce excellent Christmas trees.

#### Available in One Size this Spring

5-9" - Seedling, 3-yr. Top quality, limited quantity.

#### Chinese Chestnut

A blight resistant chestnut tree with fruit com-parable with that of bygone days. Many tree growers are finding a place for a few chestnut trees on their farms. A very good market exists both for eating and seed. Plant a few this year. Requires two plants for pollination.

Available This Spring From 15-24 inches up.

# Eccles' Specials

4 yr. Scotch Pine

Scotch I th

10-20"

\$20.00

per M

4 yr.

Austrian Pine

9-18"

\$20.00

per M

Pruned Stock

Supply Limited

Order Early

Christmas Tree Planting

150 Trees

fifty each of Pine, Spruce, Fir

\$6.00 Postpaid

Rimersburg, Pa.

# **ECCLES**

ties of 20,000 or more.

#### . . . Complete 1960 Price List

Eccles Nurseries - Rimersburg, Pa.

4-6 ft. ..... 1.50

14.00

.50

ORDER NOW — Avoid Being Disappointed on Size and Species Wanted.

Scotch Pi	ne — Ec	cles	Per 100	Per F 1000 Pe			Postag Per 100
3-yr. S	Seedling,	7-14"				3-yr. Seedling, 5-9" \$7.00 \$35.00	
		5-10"		18.00	2.00	2-yr. Seedling, 3-6" 5.00 25.00	
		4-8"	3.00	10.00	1.75	2-yr. Seedling, 2-4" 3.50 12.50	
2-yr. S	Seedling,	2-4"	2.00	5.00	1.00		
Write	us for s	pecial prices	on c	omplete	beds	Norway Spruce	
of three-ye	ear Eccles	Scotch Pin	e.			2-2 Transplant, 10-16" 25.00 xxxx	XXX
						4-yr. Seedling, 8-14" 7.00 33.00	
Scotch Pi	ine – Fr	ench				3-yr. Seedling, 5-9" 5.00 28.00	2.5
3-yr. S	Seedling,	5-10"	5.00	22.00	2.50	2-yr. Seedling, 2-4" 2.00 7.50	1.0
		4-7"	4.00	17.00	1.75		
2-yr. S	Seedling,	2-4"	2.00	7.50	1.00	Colorado Blue Spruce	
						2-3 Transplant, 5-12" 20.00 120.00	10.0
Scotch Pi	ine — Sr	anish					10.0
	•	5-10"	5.00	22.00	2.50	3-yr. Seedling, 4-8" 7.00 35.00	
		4-7"	4.00	17.00	1.75	2-yr. Seedling, 2-4" 2.50 10.00	1.0
		2-4"	2.00	7.50	1.00	B 1	
						Balsam Fir	
Scotch P	ine - A	ustrian Hil	ls			2-2 Transplant, 4-7" 12.50 xxxx	XXX
3 vir S	Seedling	5-10"	5.00	22.00	2.50	3-yr. Seedling, 2-5"	
		4-7"	4.00	17.00	1.75	2-yr. Seedling, 1-2" 3.00 15.00	.7
2-yr. S	Seedling,	2-4"	2.00	7.50	1.00	0 1 5	
						Concolor Fir	
Scotch Pi	ine – G	erman				2-yr. Seedling, 2-4" 3.00 15.00	1.0
		5-10"	5.00	22.00	2.50	Douglas Fir	
		4.7"	4.00	17.00	1.75	•	
2-yr. S	Seedling,	2-4"	2.00	7.50	1.00	2.2 Transplant, 5.10"	
						3-yr. Seedling, 4-8"	
Austrian	Pine					2-yr. Seedling, 2-4" 3.00 15.00	1.0
		6-12"	4.00	18.00	2.50	Frazer Fir	
2-yr. S	Seedling,	3-6"	3.00	12.00	1.75	2-yr. Seedling, 2-4" 9.00 45.00	1.0
2-yr. S	Seedling,	1.3"	2.00	5.00	1.00	27yr. Seeding, 274 9.00 45.00	1.0
Red Pine						Canadian Hemlock	
						2-2 Transplant, 4-8" 11.00 xxxx	XXX
3-yr. S	seedling,	5-9"	5.00	22.50	2.00	3-yr. Seedling, 4-8" 8.00 45.00	
2-yr. S	seedling,	2-4"	2.00	7.50	1.00	7,1	2.5
White Pi						Black Locust	
						1-yr. Seedling, 4-12" 7.50 20.00	1.7
3-yr. S	seedling,	4-8"	5.00	25.00	1.75		
		3.6"	3.00	12.00	1.50	Chinese Chestnut Per	Postag
Z·yr. S	seedling,	2-4"	2.00	7.50	1.00	Each 10 15-24" \$ .60 \$5.00	\$ .2



#### **Pruning Shears**



#### Model DK-505

These scientifically designed shears make this the most efficient tool for shearing Christmas trees. The hollow ground serrated blades are thru-hardened and made of hicarbon steel. Light weight durable handles, rubber bumper. Length 21" with 8½" cutting stroke.

Price \$5.50 per pair postpaid, and in Pennsylvania add 4% sales tax.



#### Model DK-507

This is Doo-Klip's topnotch performer with durable wood handles with plated ferrules and the polished hi-carbon steel blades are hollow ground to maintain a keen cutting edge. The special rubber bumper absorbs the shock of day-long shearing.

Price \$5.50 per pair postpaid, and in Pennsylvania add 4% sales tax.



#### Rubber Handle Shears

Serrated blade combined with rubber grip handle make these a very efficient tool for shearing.

Price \$5.50 per pair postpaid, and in Pennsylvania add 4% sales tax.

# Steps to Consider in Planning A Christmas Tree Plantation

1. Species to Plant

The Christmas tree retail market answers this. What trees are most popular in your area? Usually two or three species get the most call. Never specialize in one variety; the danger of disease in that particular one would take you off the market. It's better to be safe than sorry. Prices fluctuate as well as the possibilities of a glutted market in one specie.

2. Spacing

This is a controversial subject. We have always used  $5 \times 5'$  spacing with good results but some of these trees prove to be quite close as they grow larger. Probably  $6 \times 6'$  would be the ideal spacing for most species. Number of trees required per acre for the following spacings:  $4 \times 4'$  — 2720 trees;  $5 \times 5'$  — 1740 trees;  $6 \times 6'$  — 1210 trees.



Plantation of Sheared Scotch Pine.

#### 3. Planting

Trees should be planted in blocks for easier marketing. Road ways and fire lanes should be quite frequent to give access to the plantations at all times. Think in terms of how you are going to sell, cutting yourself or selling on the stump. It's much easier to count and divide in the original planting than at marketing time.

Machine planting has proved very successful. Good straight rows are assured as well as assurance of getting stock in quick, not having to worry about long periods of nice weather. Write for planter

information.

In hand planting, two men work well together, with one making the holes and the other inserting

the seedlings. The dirt should be firmly tramped in around each tree with your heel. Approximately 2000 per day can be planted in this manner. For ease in making the holes, we suggest a "Planting Bar," which speeds up the planting as well as eliminating excessive stooping. Eccles Planting Bars are available at the nurseries for \$3.75 each or shipped postpaid for \$4.25.

#### 4. Care of Seedlings on Arrival

This is often the difference between success and failure in the entire program. On receipt of stock extreme caution should be observed in assuring that the roots are never exposed directly to sun or wind. If immediate planting is impossible, heel the trees in a long trench deep enough to completely cover the roots. Replace the earth, tramping it firmly to prevent air from entering. Water often and see that seedlings are placed in buckets of water when taken to the field.

#### 5. Planting Time

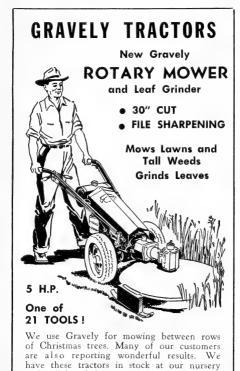
Best results are usually obtained from Spring planting, March 15 to May 1. It is well in ordering to make your order for delivery to be as soon as possible rather than a set date. Spring weather often throws us off schedule on certain dates where we could have shipped earlier and the seedlings



We can offer you a chance for extra sales by offering you dealer prices. Don't miss out. It's New. It's Different. might have been heeled in. Fall plantings have been made with good results on some of the lighter soils, but we do not recommend this on heavy clay soils due to extensive winter heaving. Heavy sod cover is very necessary if fall planting is done.

#### 6. Care of Plantation

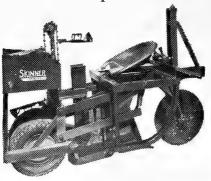
Grass should be kept mowed between the rows of trees to provide plenty of light and air. Shearing is usually begun about the third year in the field. Most county agricultural agents can supply bulletins on shearing techniques and insect control. We also recommend that you join the Christmas Tree Growers' organization in your state. Besides providing the means of exchanging the latest ideas and techniques, most organizations now have a marketing service to help you sell your trees. Write us for the address of the organization in your state.



and will be glad to arrange a demonstration

any time by appointment.

#### Skinner Tree - O - Matic Transplanter



#### YOU'LL LIKE THIS

#### NEW AUTOMATIC PLANTER

- · Fast planting of any type of seedling tree.
- Better than one thousand trees per hour.
- Uniform spacing from inches to 25 ft.
- Tree is held in place by rubber fingers until the dirt is firmly pressed around the roots.
- · Ground driven for uniform planting.
- · Lots of space for carrying extra trees.
- · Roots placed at the depth regardless of size.
- Large spring loaded coulter for cutting sod and weeds.
- · Detachable points.
- · Sidehill adjustment.
- 3 · Point hookup to tractor.
- Separate drive wheel for driving of planting mechanism.

Mfg. by SKINNER FARM EQUIPMENT CO. Old State Road Binghamton, N. Y.

> Sold by Eccles Nurseries

# ECCLES NURSERIES, Box 246, Rimersburg, Pa. (Clarion County)

'our Name	Your NameAddress	Please Name	Shipping Address (11 dinetert) Name	dimerent)	Shipping Address (11 different) Name
hipping Date:	Shipping Date: Will Call		Will Call		Will Call   Post
Quantity	Kind	Age	Size	Unit Price	Total Amount
Orders to be Acce	Orders to be Accepted must be accompanied by a Deposit of 25%.	Deposit of 25%.	Amount of Order	Amount of Order	\$

sales tax IF an exemption certificate is sent to us. If you wish to claim this \*Trees which are planted for future Christmas trees are exempt from exemption, fill in the certificate on the reverse side of this order blank,

checking block # 2.

Balance prior to delivery or C.O.D.

# PENNSYLVANIA SALES TAX BLANKET EXEMPTION CERTIFICATE

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IFY that, unless I advise you to the contrary in writing, all property purchased hereunder is exempt because: (check one)	will be resold or rented in ordinary course of purchaser's business conducted under Pennsylvania Sales Tax	
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2. "Property will be directly used by purchaser in his Farming Operations which are performed as a business."

The provisions of the Certificate are a part of every transaction between the parties herein. I am authorized to execute this certificate and claim the exemption. Misuse of this Certificate by seller, lessor, buyer, lessee, or their representatives is punishable by fine and

Address	Signer's Title
Purchaser's Name Address	Signature Signature

#### Terms

This price list cancels all former quotations. Prices are subject to change without notice.

- SHIPMENTS Travel at the risk and cost of the purchaser. Request for parcel post shipment must be accompanied by sufficient postage. Orders may be picked up at the nursery by previous arrangement.
- AS THE STOCK PERMITS orders will be shipped in order of receipt. Order Early.
- CLAIMS For error or count must be made in writing within 10 days of receipt of shipment. Inspect damaged or overdue containers at time of receipt and obtain a report or initiate a claim to the agent. We cannot be responsible for damage or delay enroute but offer every assistance in making claim to forwarder.
- GUARANTEE We, Eccles Nurseries, warrant, to the extent of the purchase price, that the nursery stock sold is true to name and as described within recognized tolerances. Seller gives no other or further warranty express or implied and will, under no circumstances, be liable for more than the invoice value at the time of purchase.
- NOTICE All stock is offered subject to prior sales. We reserve the right to cancel orders if necessitated by weather or any other reason beyond our control. We are not responsible for results secured in transplanting. C.O.D. orders must be accompanied by 25% of the purchase price.

ALL PRICES — F.O.B., Rimersburg, Pa. 50 of one kind and size sold at 100 rate.

- 500 OR MORE of any one specie and size may be purchased at the 1000 rate.
- WE ARE LOCATED one-fourth mile north of Rimersburg, Pa., Clarion County on Route No. 68. Visitors welcome.

PHONE

Office .				Rimersburg	262-R-
Sunday	bv	appointment	on	lv.	

#### **Buy Directly From Grower**

#### No Middleman

We can offer you the low prices quoted herein because we employ no salesmen or representatives and pass the saving on to you.

# Eccles

Rimersburg, Pa.
Permit No. 8

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CLARION COUNTY

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